Vignesh Manoharan

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*Consulting Manager*

**About Me:** A detail-oriented and pragmatic Professional offering 14 years of detailed experience in Business/Technology Consulting, Client Engagement, Stakeholder Satisfaction, Project Execution/Completion and Software/Product Development. Possessing a record of expertise in Sports, Media & Telecom (TMT) sector by defining/enforcing business strategies while optimising business operations. Proficient in Legal and Finance services, mangaing and leading RFPs in BFS, Life Sceinces, Retail and Insurance domains. Have been pursuing excellence in Consulting within the domain to translate complex technical challenges into innovative solutions.

**Target:** Now seeking senior-level Management or Leadership challenges to drive IT Initiatives for (VP/Director/Senior) with a reputable organisation to achieve their business objective.

Leadership Strengths

* Engaged as a Consulting Manager with Cognizant Technology Solutions (I) Pvt. Ltd., United Kingdom, since Jun 2022.
* A lateral thinking and reliable Product Lead, with expertise in software development with a focus on a culture of innovation to design and develop products/solutions to fulfil the demands of the corporate, by delivering data-driven strategic insights along with product evaluations and cost optimisation strategies for complex client engagements.
* Recognised for the expertise in executing/delivering large digital business transformations and programs on Merger & Acquisition advisory for global telecom clients.
* Having strong knowledge of the value chain acrooss media and sports architecture, platforms and operations for the Communication, Media and Technology domains based on the ability to align performance outputs with enterprise objectives.
* Possessing the record of directing cross-functional teams for assessing platform capabilities and ensuring that technology initiatives fulfil corporate business targets and goals.
* International experience: UK, for over 7 years.

Excellence Sphere

* Manage Information Systems
* Define and enforce Strategies
* Program/Project Management
* Project Life Cycle Specialisation
* Risk and Resource Optimisation
* Telecom BSS/OSS Consultancy
* Develop Software Products
* Requirement Elicitate/Document
* Conduct Business Analysis
* Expert in Solution Design
* Presales Solutioning Leader
* Data Collection & Analysis
* Technology Due Diligence
* Study/Approve/Review Changes
* Business Process Improvement
* Agile/Iterative/Waterfall Methods
* Vendor Contract Management
* Client Relationship Management
* Lead Stakeholder Engagement
* Analytical/Problem-Solving
* Team Building & Leadership

Technical Skills

* Methodologies: Agile, Iterative, Waterfall
* Operating Systems: Windows, LINUX
* Languages: Java, C/C++/C#, VB, CSS3, PL/SQL
* Databases: Oracle, MS SQL Server
* Frameworks: MS.Net, J2EE
* IDE: Visual Studio, Eclipse, NetBeans
* Search Engines: SOLR, Elastic
* Defect Management Tools: JIRA, RALLY, TFS
* Web Tools: HTML5, Angular
* Reporting Tools: OBIEE, QlikView, Crystal Reports, SSIS
* CMS: Jive, Adobe Cq5/AEM, Drupal, Strapi
* CRM: Salesforce, Microsoft Dynamics
* ERP: JD Edwards, PeopleSoft, Oracle ERP
* OSS/BSS products: SIGMA, GCOMMS, Cramer, SA NXT

Professional Experience

**Consulting Manager/B.A. Lead**

Cognizant Technology Solutions – UK (Jun 2022 onwards)

**Achievements:**

* Identified significant platform synergies and operational efficiencies through technology due diligence

**Key Profile:**

* Currently providing onsite (UK) services of implementing strategic technology due diligence for Telecom, Media & Technology (TMT) clients.
* Leading strategic technology due diligence for major telecom acquisitions, identifying platform synergies and operational efficiencies.
* Advising the senior leadership on aligning technology transformation programs with business objectives and customer experience goals.
* Conducting capability assessments, defining future-state architectures, and recommending product/service enhancements across major sports and media cleints.
* Collaborating with cross-functional teams to design data-backed roadmaps for cost optimisation and innovation.
* Directing consulting teams in executing transformation programs in line with corporate strategies and M&A goals.
* Initially executed & completed an onsite project for CRM Transformation from Salesforce to MS Dynamics, providing the service as B.A Lead for a major british soprts organization.
* Defined "TO-BE" processes based on TM Forum standards across CRM, Billing, Order Management and Catalogues.
* Further attended stakeholder workshops and aligned CRM transformation initiatives with strategic business outcomes.

**Strategic Solution Consultant/Strategic Architect/Technical Lead**

Tata Consultancy Services Ltd., Reading, UK/Chennai, India (Aug 2011 to Jun 2022)

**Achievements:**

* Enhanced the scope of the automation roadmap through effective technical and product knowledge

**Key Profile:**

* Executed on-site projects for media clients on assessments and the establishment of an Automation Factory office.
* Transferred technical and product knowledge to Sales Engineers to enhance the scope of automation roadmaps.
* Collaborated with automation consultants to identify manual processes and additional automation opportunities across client domains (Cyber Security, Contact Centre & Consumer Operations).
* Conducted assessments of current architectural complexities to provide roadmaps for rationalisation and simplification of the consumer portfolio (Broadband, TV & Fixed Line) within the BSS/OSS stack of the client.
* Coordinated with cloud consultants for the assessment and creation of a cloud roadmap for the client BSS/OSS stack.
* Designed and integrated Group BSS/OSS with partner solutions and other IoT components.
* Developed initial solutions for clients within the Telecom, Media, and Technology (TMT) domain.

Education

* **B.Tech.. (Electrical, Electronics and Communications)**, from SASTRA Deemed University, Thanjavur, India (2011)

Project Listing

**Projects for Cognizant**

* Conducted capability assessments to define future-state architectures and recommend product/service enhancements to British media company and a Football association of british
* CRM Transformation from Salesforce to MS Dynamics for a major TMT player

**Projects for TCSL**

* Created an Automation Factory office set up to increase the maturity index of automation
* Conduct an assessment to understand the current architectural complexities and provide a roadmap for rationalisation & simplification
* Provided Legal Services to the clients from the Telecom, Media and Technology domain

Personal Profile

D.O.B.: 11 Jan 1990

Nationality: Indian

Preferred Location: Middle East/India

Languages known: English, Telugu and Tamil

Passport Details: Can be provided

Visa Status: UK Skilled worker visa - till Aug 2026